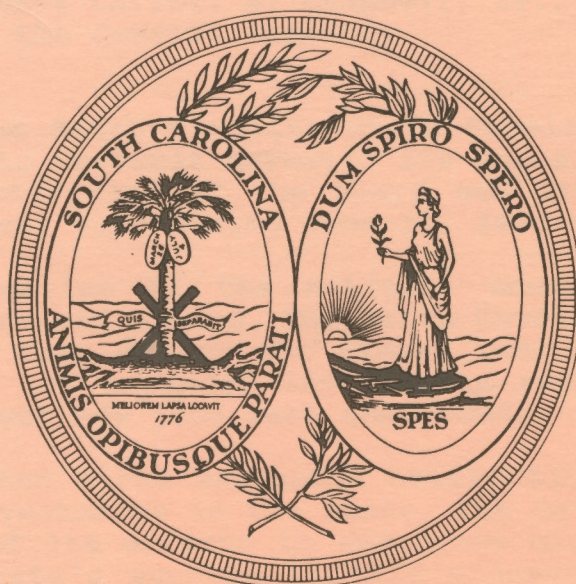


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SOUTH CAROLINA STATE DEVELOPMENT BOARD



ANNUAL REPORT 1992-1993

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**SOUTH CAROLINA
STATE DEVELOPMENT BOARD**

Columbia, South Carolina

November 5, 1993

**To: His Excellency Carroll A. Campbell, Jr., Governor, and
Members of the General Assembly**

On behalf of the South Carolina State Development Board, I have the honor to transmit herewith its Annual Report, which outlines the activities of the Board and its staff during the 1992-93 fiscal year ending June 30, 1993.

Despite the vagaries of the national economy, the state continued to grow and expand. The State Development Board is able to report that during the fiscal year more than \$2.7 billion in new and expanded investments resulting in more than 12,000 direct new jobs were announced.

Foreign-affiliated firms announced nearly \$1 billion in new and expanded investments in the state. The Development Board also is proud of its efforts to encourage existing industry to grow. The state's success in this endeavor is reflected in the fact that existing firms accounted for 64% of the investment total for the fiscal year.

As it has each year since its creation, the State Development Board works diligently to foster development activity that will sustain the state's economy and will continue to do so under the auspices of the newly created South Carolina Department of Commerce.

Respectfully submitted,

WAYNE L. STERLING

Executive Director

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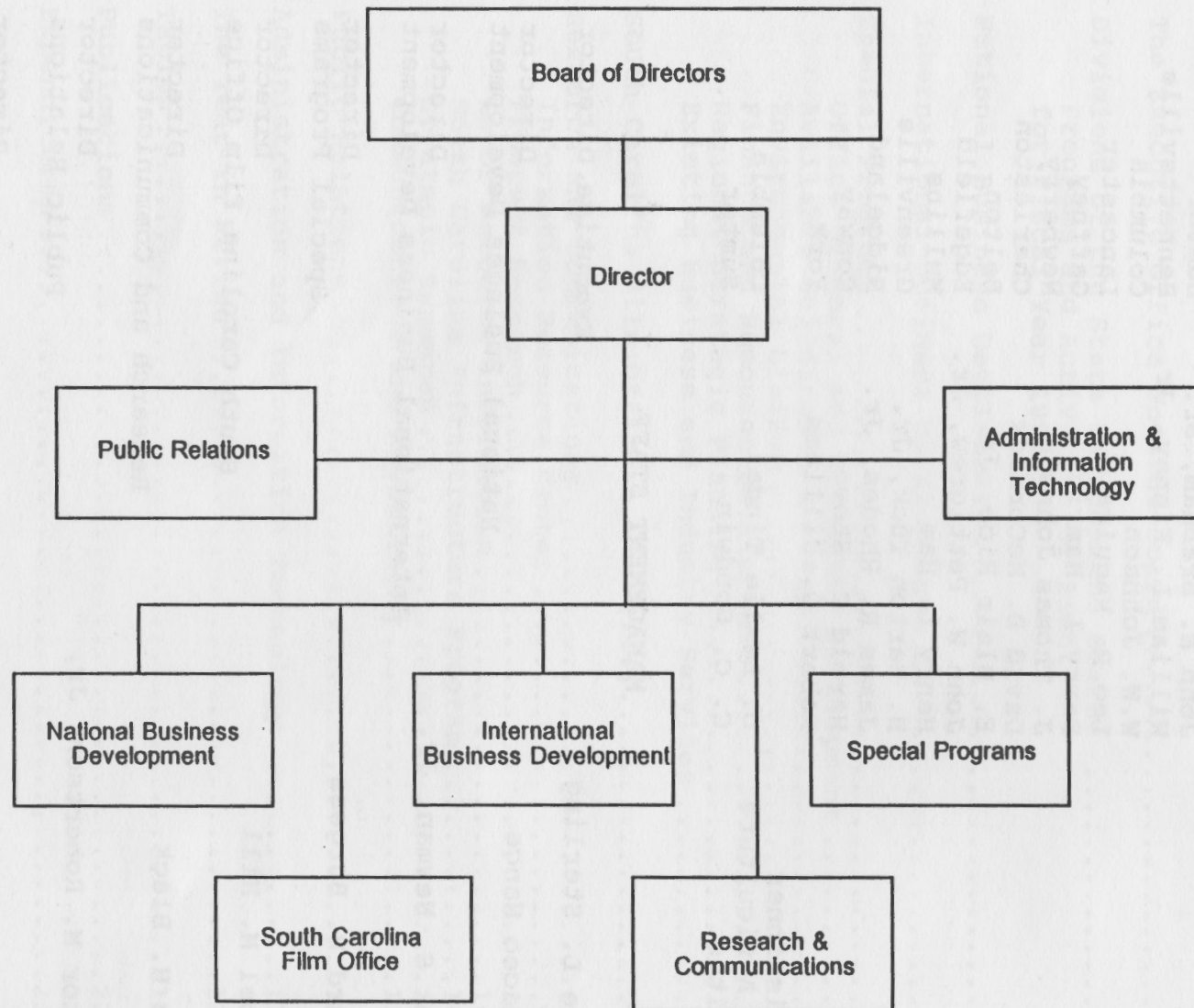
DEVELOPMENT BOARD MEMBERS

<u>Judicial Circuit</u>	<u>Name</u>	<u>City</u>
Chairman	John A. Warren	Columbia
At Large	Norman J. Arnold	Columbia
At Large	Joseph T. Newton, III	Charleston
1st	William B. Cox, Jr.	Orangeburg
2nd	O'Neal Laird	Blackville
3rd	John M. Brabham, Sr.	Sumter
4th	William L. Kinney, Jr.	Bennettsville
5th	W.W. Johnson	Columbia
6th	Leo R. Maguire	Lancaster
7th	Barry L. Hamrick	Gaffney
8th	J. Thomas Johnson	Newberry
9th	David B. McCormack	Charleston
10th	E. Blair Rice, Jr.	Belton
11th	John W. Pettigrew, Jr.	Edgefield
12th	Henry L. Ham	Mullins
13th	N. Barton Tuck, Jr.	Greenville
14th	James R. Rhodes, Jr.	Ridgeland
15th	Harold C. Stowe	Conway
16th	Robert O. Williams	York
Commissioner of Agriculture	D. Leslie Tindal	Columbia
Emeritus	C. C. Goodwin	Sumter

MANAGEMENT STAFF

Wayne L. Sterling	Executive Director
I. Maceo Nance	Director National Business Development
Frank S. Newman, Jr.	Director International Business Development
Edward B. Burgess	Director Special Programs
Isabel M. Hill	Director South Carolina Film Office
Sena H. Black	Director Research and Communications
Victor M. Robertson, Jr.	Director Public Relations
William Floyd	Director Administration and Information Technology

**SOUTH CAROLINA STATE DEVELOPMENT BOARD
ORGANIZATIONAL CHART**



HISTORY

A small number of independent business leaders launched South Carolina's first "development group" in 1919. The South Carolina Development Board, as it was named, received no state funding, although it was enthusiastically supported by the Governor. Instead, it operated much like a chamber of commerce, soliciting members and supporting itself through \$10 membership dues. The bylaws of the first Development Board were adopted at the first meeting in Charleston on July 14, 1920.

Its purpose was to promote the general welfare of the people of South Carolina, and it was to accomplish this mission through marketing the state's crops; developing forage crops, grains and grasses; improving highways; and strengthening the educational system. The Development Board merged with the South Carolina Chamber of Commerce on November 15, 1920.

Records for the next 17 years are incomplete and show only that a number of boards and committees were appointed to study various issues such as building needs of state institutions, development of the state's water resources, and ways to better plan for the state's future. Apparently, no formal development organization was in existence during this period.

In 1938, the General Assembly enacted legislation creating the State Planning Board. The staff of nine members, a director and two technicians began their research to identify the industrial resources of South Carolina, but the survey was never completed. Studies did reveal, however, that urgent needs in 1940 were for more jobs, identifying more markets for agriculture products, more business for merchants and more taxable property to finance government services. Target industries included rayon, ladies' apparel, chemicals and rubber tires.

By 1944, the concentration shifted to attracting industry that would support the wartime effort, such as dehydrated foods, plastics, woolen and worsted textiles, cement, chlorine alkali, aluminum and tin smelting. During these years, the first organized, state-supported development effort was inaugurated when the Preparedness for Peace Commission was established in 1942. The Commission's task was to investigate, study and report to the General Assembly a recommended program for development that would aid the state in its transition from a wartime to a peacetime economy. With a \$15,000 operating budget, the Commission recommended the creation of a state agency to promote the orderly development of South Carolina.

In 1945, the General Assembly created the Department of Research, Planning and Development, abolishing the Preparedness for Peace Commission. Governed by a five-member board, it was required to coordinate operating agencies in their development of plans; to coordinate studies pertaining to its own objectives; to study area problems; to establish local agencies; to advertise the state; and to provide information for and make contacts with private businesses for the purpose of acquainting them with opportunities in South Carolina. In addition, it was vested with state-level control over planning and development of housing and building, commerce, intercoastal waterways, ports, international trade and natural resources. The actual administration of these activities was eventually transferred to other agencies.

Though the agency was empowered with duties and responsibilities far beyond specific industrial development, its major thrust was to offer assistance to existing industry and to provide assistance to outside industry interested in South Carolina. The agency's divisions included Advertising, Public Relations and Tourism. The name of the department was changed to the State Development Board in 1954.

In 1959, the State Development Board's objectives shifted, as the agency became more aggressive in attracting industry to the state. With a significant increase in its budget, a professional staff to implement a development program, and a policy-making board of successful businessmen, the agency was reorganized to pursue the following objectives: to raise the standard of living; to further the development of agricultural-related industry; and to promote the further diversification of industry. It was to accomplish these objectives through the creation of locally developed "internal industries"; a community relations program that encouraged regular contact with local development boards; an active advertising and public relations program; and an Industrial Development Division with data development and an Agricultural Existing Industry Division.

During the postwar economic boom, South Carolina experienced a record-breaking industrial surge. The progress continued into the 1960s, with emphasis on expanding the industrial base to include food processing and packaging, forest products, minerals, metalworking, chemicals, electronics and agriculture-related industries. The State Development Board also aggressively sought the fledgling nuclear industry and directed its marketing efforts toward Europe. In 1967, the Department of Parks, Recreation and Tourism was created out of the State Development Board's Division of Tourism and Travel and the Forestry Division.

During the 1980s, the Development Board became more proactive in the area of international development, establishing offices in Tokyo, Japan, and Frankfurt, Germany, as well as hiring consultants to assist in the Far East -- including South Korea -- the United Kingdom and Germany. New initiatives in the decade included the Office of Rural and Community Development, a targeted marketing program, and the South Carolina Infrastructure Planning Project (SCIP). In 1986, members of the Board decided the agency's mission was to provide leadership in the maintenance of an environment conducive to private sector development in the state for the purpose of creating wealth and opportunity for its citizens.

In 1993 the General Assembly created the South Carolina Department of Commerce, which would include the functions of the State Development Board. The Board of Directors was to be abolished as of July 1, 1993, and the State Development Division of the Department of Commerce would include all previous operations of the Development Board, except the South Carolina Film Office, which was transferred to the South Carolina Department of Parks, Recreation and Tourism.

THE EXECUTIVE OFFICE AND THE BOARD

In consultation with the Board, the Executive Director is responsible for the overall management of the agency, which includes policy development, long-range planning and resource development. The Director's Office is the focal point for the agency's accountability to the public. During Fiscal Year 1992-93, the Director's Office was responsible for managing budget processes, and coordinating agency policies and programs.

The governing and policy-making body for the activities of the agency is the Board. Each year, the Board adopts objectives and programs for achievement in consultation with the Executive Director and the Executive Staff.

Of the 21 board members, 19 are appointed by the Governor, with the advice and consent of the Senate. One member is appointed from each of the 16 Judicial Circuits, and three members are appointed from the state at large. One of the at-large members is appointed by the Governor to serve as Chairman. The state Commissioner of Agriculture also serves on the board, and in 1989, Board Member C. C. Goodwin was named Board Member Emeritus.

THE FOLLOWING IS A BRIEF DESCRIPTION OF THE
VARIOUS DIVISIONS OF THE STATE DEVELOPMENT
BOARD AND THE PROGRAMS AND ACTIVITIES
OF EACH FOR THE FISCAL YEAR 1992-93

NATIONAL BUSINESS DEVELOPMENT

The Division provides professional economic development services to officials of domestic companies and their consultants to assist them in evaluating South Carolina as a site for establishing business activities. In carrying out its mission, the National Division is expected to take a leadership role in project services. At the same time, the Division is responsible for cultivating economic development for South Carolina that relies heavily on public and private ally networks.

During the fiscal year, the Division coordinated 418 in-state prospect visitations, initiated 293 new projects and responded to 2,372 leads generated through the agency's advertising program. In addition, the Division coordinated and participated in out-of-state marketing missions to Michigan/Indiana and New York/New Jersey, targeting 1,616 firms and making personal contact with 77 of those firms, from which it identified 32 new projects.

Domestic business and industry continued to show interest in South Carolina as a possible location for investment in Fiscal Year 1992-93. Announced new capital investment in the state by domestic corporations totaled \$339.2 million for the fiscal year, resulting in 4,626 new jobs for South Carolinians.

INTERNATIONAL BUSINESS DEVELOPMENT

The Division provides professional economic development services to officials of international companies to help them evaluate South Carolina as a site to establish business activities and works with South Carolina companies to encourage the expansion of export and trade activities.

During the fiscal year, the Division handled 115 investment projects and 157 in-state visits, and followed up on 317 inquiries. For the fiscal year, foreign-affiliated investments in South Carolina totaled \$965 million and accounted for 2,656 new jobs.

In the area of trade, the staff organized and participated in 21 catalog/trade shows that involved 93 South Carolina companies (Health Care '93 in Tokyo, Japan; U.S. Multi-State Trade Days in South America; SITRA '92 in Seoul, Korea; Southeast U.S.-Korea Economic Committee and Trade Show in

Atlanta, Ga.; Council of American States in Europe; Rep-Com '93 in Mexico City, Mexico; JETRO Sample Products Show in Osaka, Japan; KOBE New Import Business Fair in Kobe, Japan; and JETRO Export to Japan Study Program in Tokyo and Kyoto, Japan). In addition, staff hosted 10 buying missions involving 103 South Carolina companies, and generated 143,000 trade leads to in-state companies through a new trade lead export database, identified 870 agents/distributors, made trade presentations to 35 groups/conferences/seminars and provided export assistance on 1,065 requests.

In the area of marketing, trips were made to New York, Toronto, Atlanta and Detroit/Indianapolis, and 45 contacts were made with government and business officials. Also, staff made contacts with 34 foreign companies in South Carolina.

The International Business Development Division also participated in the annual meetings of the Southeast United States/Korean Economic Committee, the Southeast United States/Japan Association meeting, and a trade and investment mission to Europe.

SPECIAL PROGRAMS

The Division contributes to the agency's effectiveness in expanding the industrial and commercial base through several diverse programs, including the Office of Rural and Community Development, Available Buildings and Sites Information, Environmental Liaison, Resource Development, Regional Strategic Planning, Existing Business and Industry Services, and developing markets for recycled materials.

Office of Rural and Community Development

This office improves the development potential of non-metropolitan counties through a leadership development program and the building of local strategies relevant to community economic development. During the fiscal year, seven counties participated and are in various stages of developing local economic development strategies. Also, the third Governor's Rural Summit was held and was attended by more than 250 state and local leaders.

Available Buildings and Sites

Existing industrial buildings vacated as a result of a plant closing are an important resource for industrial recruitment efforts. During the fiscal year, staff made recommendations on buildings and sites to other staff and to allies. Additionally, monthly mailings of buildings information and semi-annual mailings of site information were made to staff

and allies. Eighty-nine county visits were made for the purpose of inspecting buildings and sites, while 71 building flyers were completed during the year. Thirty-eight of the 72 plant announcements made during the year were from companies that planned to occupy an existing building.

Environmental Liaison

As part of its services to the state's existing industries and for new firms locating in the state, the Development Board provides liaison between environmental regulatory agencies. The services are essential to minimize environmental conflicts during the planning stage of projects. Local areas also are provided assistance in the evaluation of their infrastructure and its ability to support economic growth.

Finance and Resource Development

This program provides professional training for State Development Board staff, local professionals and others involved in economic development. This fiscal year, quarterly Allies Meetings, training sessions associated with the Allies Meetings and the Economic Development School at the College of Charleston were major initiatives for professional development. Sales and marketing training for the Development Board staff was initiated during the year to improve the skills of the staff marketing force. Additionally, the program evaluated the financing needs of 107 companies and recommended available financing alternatives, and worked directly with 12 projects that located or expanded in South Carolina.

Regional Strategic Planning

To help local areas prepare for economic development, the agency facilitates regional planning initiatives through the regional Council of Governments. Six counties in the Appalachian Regional Development Partnership were assisted in developing specific county and regional goals for preparing their areas for economic development. The groups, assisted by department staff and Appalachian COG staff, now are working to expand the level of support for their plans and implementing the recommendations. Several important infrastructure projects have begun as a result of the process, including regional sewer facilities in Pickens and Anderson counties, a major upgrade of the Oconee County sewer plant, a five-county consortium established by western Carolina Regional Sewer Authority, a proposal for a regional landfill and resource recovery facility, an industry-funded engineering study for the Gaffney Board of Public Works' long-range plan, and a major joint planning project between Greenville and Spartanburg counties based on geographic information services provided through the Appalachian COG.

Existing Business and Industry Services

The Department promotes economic stability and development through a strategy that encourages expansion of existing industries and the retention of existing jobs. Field agents visited 846 South Carolina companies during the fiscal year, providing follow-up assistance to 637 firms. In-depth project assistance was given to 37 firms for expansions, of which 14 involved the state competing with the other states for the investments and resulting jobs. The Existing Business and Industry Services Department continued to be a member of the "Rapid Response" team under a Jobs Training Partnership Act grant. Staff managed 16 aversion assistance projects. A Palmetto Ambassador recognition effort was continued to acknowledge existing business persons who have contributed their time to help convince companies to locate in South Carolina. Forty-one industry leaders received the Governor's award. The third annual Industry Appreciation Week to honor the state's existing businesses was held. This community-based program receives assistance from the State Development Board. This year, 41 of the state's 46 counties participated.

SOUTH CAROLINA FILM OFFICE

The South Carolina Film Office recruits and facilitates motion picture, television and commercial production and fosters the development of an indigenous film industry.

During the fiscal year, two feature films and three made-for-television movies were filmed in the state. Also, 21 short format television programs and 26 commercials were shot on location in South Carolina.

Also during the year, the Film Office represented the state on four prospecting missions to Los Angeles, including two national trade shows and one international trade show. The Division also assisted development plans for a film studio and published a new production manual.

RESEARCH AND COMMUNICATIONS

The Division promotes economic development at the state and local levels through responsive and proactive research and communications programs.

Information Resource Center

The Information Resource Center published the "1993 Industrial Directory" and continued to maintain the capital investment and employment database that monitors economic development activity in the manufacturing, research and

development, corporate office and distribution sectors. Staff also produced two industry sector supplier reports and maintained a variety of company listings. Staff updated and maintained community profiles on 111 communities; maintained and published profiles on the state, metropolitan areas and counties; produced a tax millage report by county; prepared 21 special and customized reports; and assisted 5,153 clients with requests for information.

Prospect Research

The Department develops targeted customized proposals to market South Carolina and individual communities to firms considering locating and expanding in the state. During the fiscal year, 140 proposals were completed, and 24 customized prospect presentations were made. Proposals were completed for 28 companies that announced investments in state, including multiple proposals for five announced projects.

Labor Resource Information

During the fiscal year, the Division continued a program to evaluate the state's labor pool in terms of staffing new or expanding firms. The program provided customized reports to industrial prospects that describe in detail the quantity, quality and wage levels of the labor market throughout the state. During the year, the Division produced labor profiles for 631 projects for Development Board and ally needs, and provided prospect briefings on 67 projects.

South Carolina Infrastructure Program (SCIP)

The South Carolina Infrastructure Program uses state-of-the-art geographical information systems (GIS) technology to develop a database on infrastructure, economic and business information. The primary goals of this program include the development of customized prospect research and the development of a statewide network of regional GIS centers. During the fiscal year, the Department continued the implementation of statewide databases, developed advanced applications for the site selection process and assisted with 130 prospect projects.

Strategic Research

A strategic market analysis program identifies and develops business development opportunities for increased diversification of the economy and higher levels of per capita income. During the fiscal year, the following industries were targeted: corporate and regional headquarters, capital equipment, textile and textile fibers, automotive parts and distribution. For each target industry, an analysis of site location factors and the state's advantages for the industry was completed. In addition, more

than 3,300 companies for potential investment opportunities were identified for marketing team trips to Detroit/Indianapolis, New York/Northern New Jersey, Toronto, Canada, and Connecticut, which resulted in at least 61 active projects.

Communications and Advertising

During the fiscal year, staff produced a series of communications materials to promote the state nationally and internationally. The Department also managed the State Development Board's advertising contract, overseeing production and budget for the creation and placement of ads in national, international and film publications. The communication and advertising materials won the American Economic Development Council's Best of Show and 12 other awards and the Southern Industrial Development Council's Judges' Overall Choice and nine other awards.

PUBLIC RELATIONS

The Division supports economic development activity at state and local levels by promoting the agency to the general public and the media, by assisting economic development allies with their activities and through the selective use of promotional projects and events to develop prospect leads.

During the fiscal year, the Division assisted with local announcements and groundbreakings, published quarterly magazine "Economic Developments," worked with national and international magazines to promote the state and coordinated publicity for Development Board projects, meetings and events. The Division also arranged the Development Board's participation in the MCI-Heritage Tournament and the Industrial Development Research Council's Fall World Congress.

ADMINISTRATION AND INFORMATION TECHNOLOGY

This Division provides internal administrative support and control services for the entire agency.

Its functions include budgeting, accounting, personnel, procurement/supplies, fixed-asset inventory control, office services, switchboard and receptionist services, and the assignment and maintenance of the agency's state automobiles. The Division also is responsible for the maintenance and use of the agency's aircraft as well as for the agency's computer resources.

THE YEAR IN REVIEW

South Carolina continues to build on its economic development momentum with high level growth, despite the vagaries of the national economy, reporting more than \$2.7 billion in total capital investments and creating 12,665 direct new jobs for the fiscal year (See Tables).

The manufacturing sectors of chemicals, metals and equipment, and textile mill products led the capital investments, accounting for 72% of the announced total. Metals and equipment, textile mill products, and rubber and plastics led in the creation of new jobs, with 62% of the total.

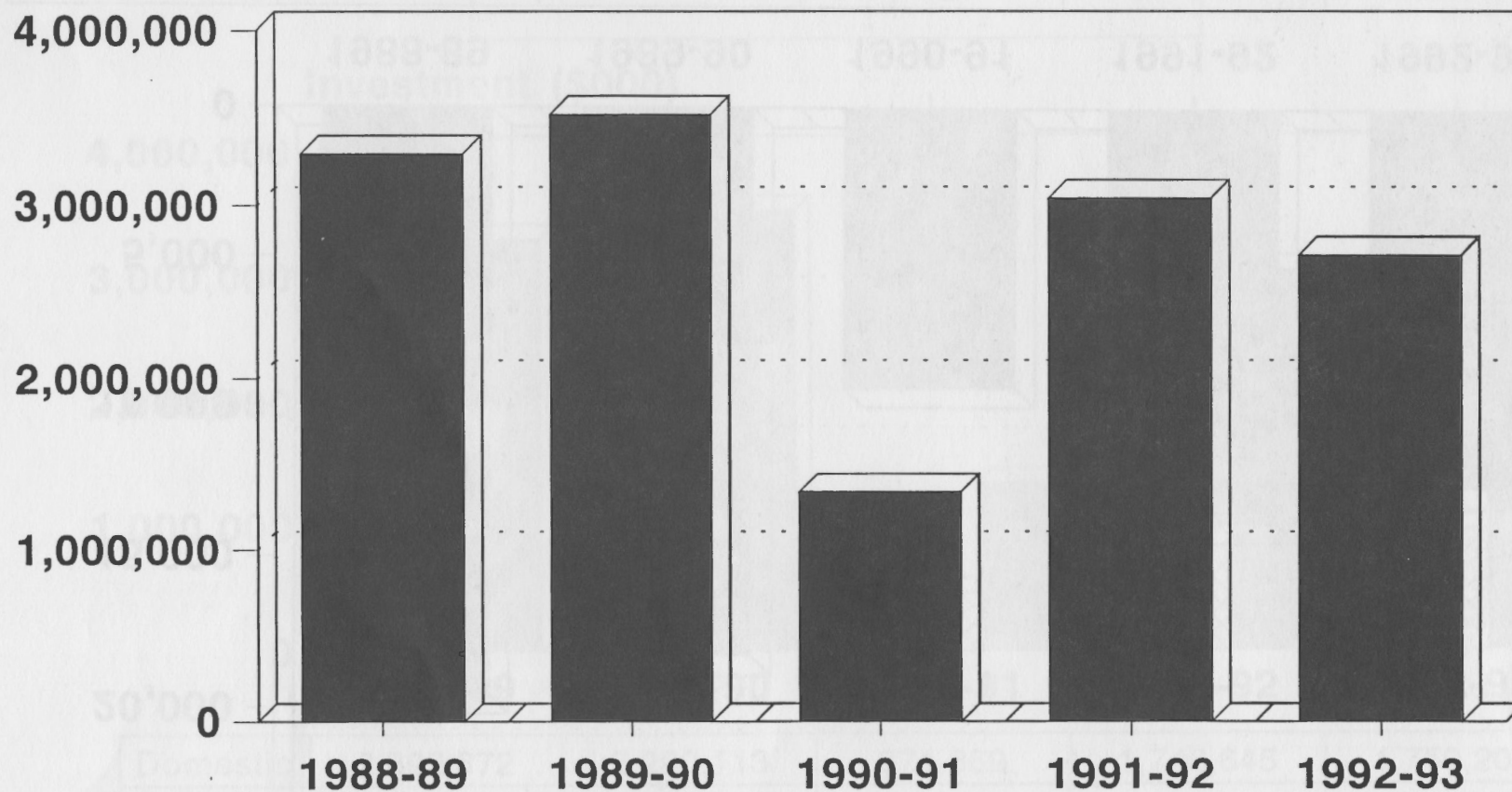
Foreign-affiliated firms continued to contribute heavily to the state's investment numbers, with nearly \$1 billion in new and expanded investments reported, constituting 36% of total investment.

Rural areas of the state attracted 49% of the new jobs for the fiscal year, and urban areas accounted for 67% of the investments.

Existing businesses continued to fuel the state's economy, as well, accounting for 64% of total capital investments and 54% of new jobs.

Capital Investments By Fiscal Year

Investment (\$000)

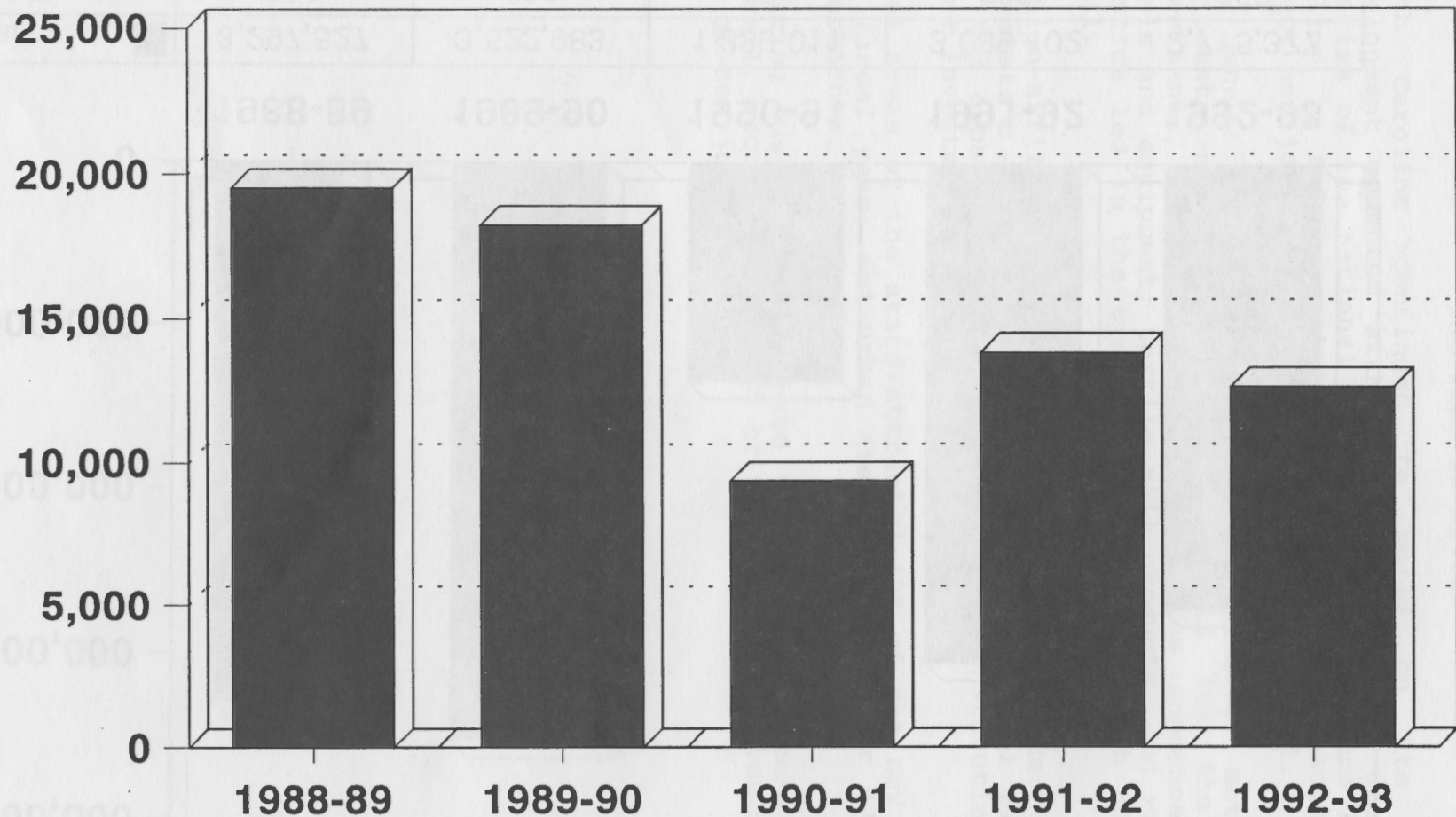


Total		3,297,527	3,522,983	1,339,011	3,039,102	2,715,377
# of Firms		792	809	524	603	659

Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board.

Employment From Capital Investments By Fiscal Year

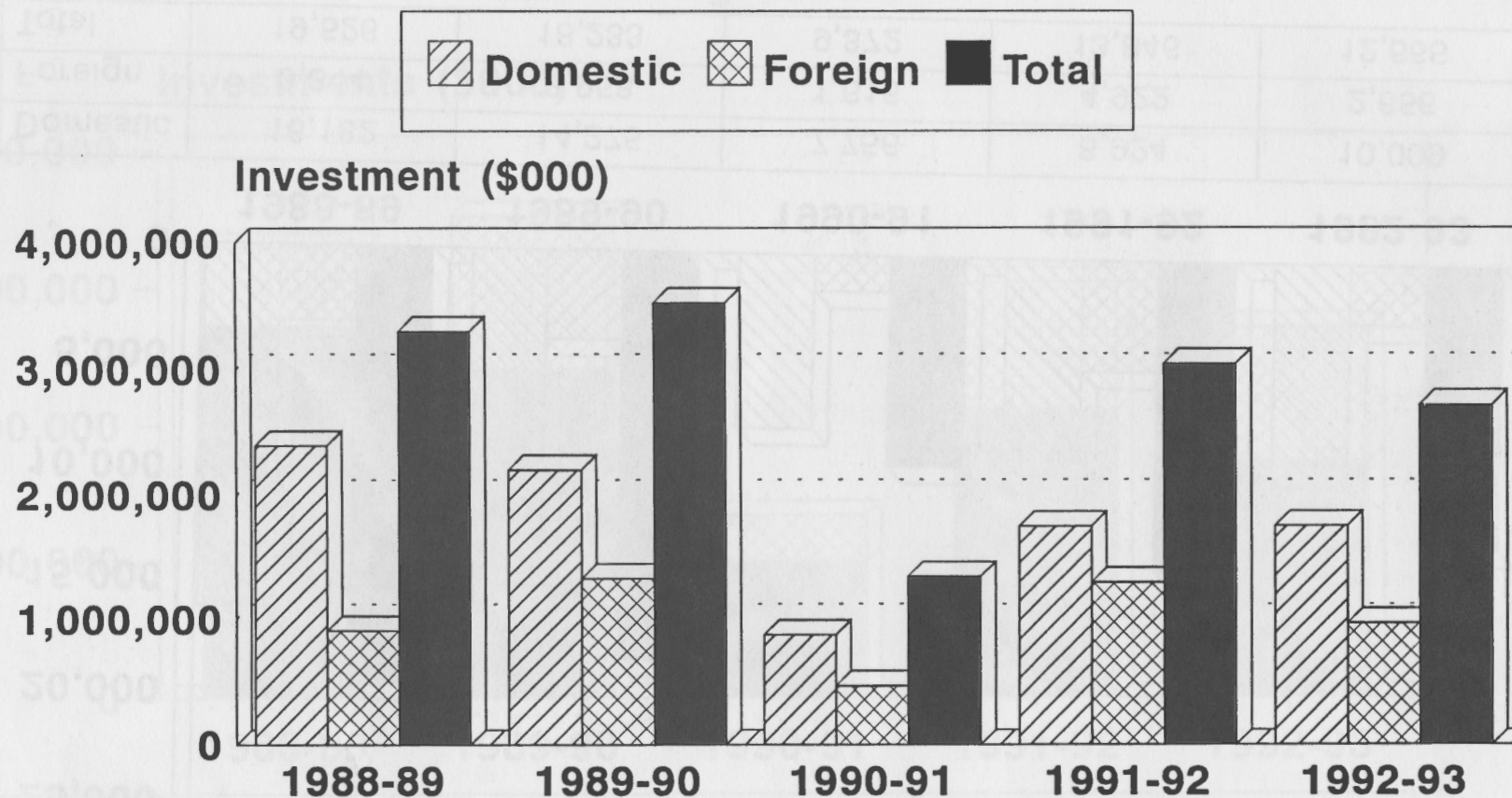


Total	19,526	18,233	9,372	13,846	12,665
# of Firms	792	809	524	603	659

Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board.

Capital Investments By Fiscal Year

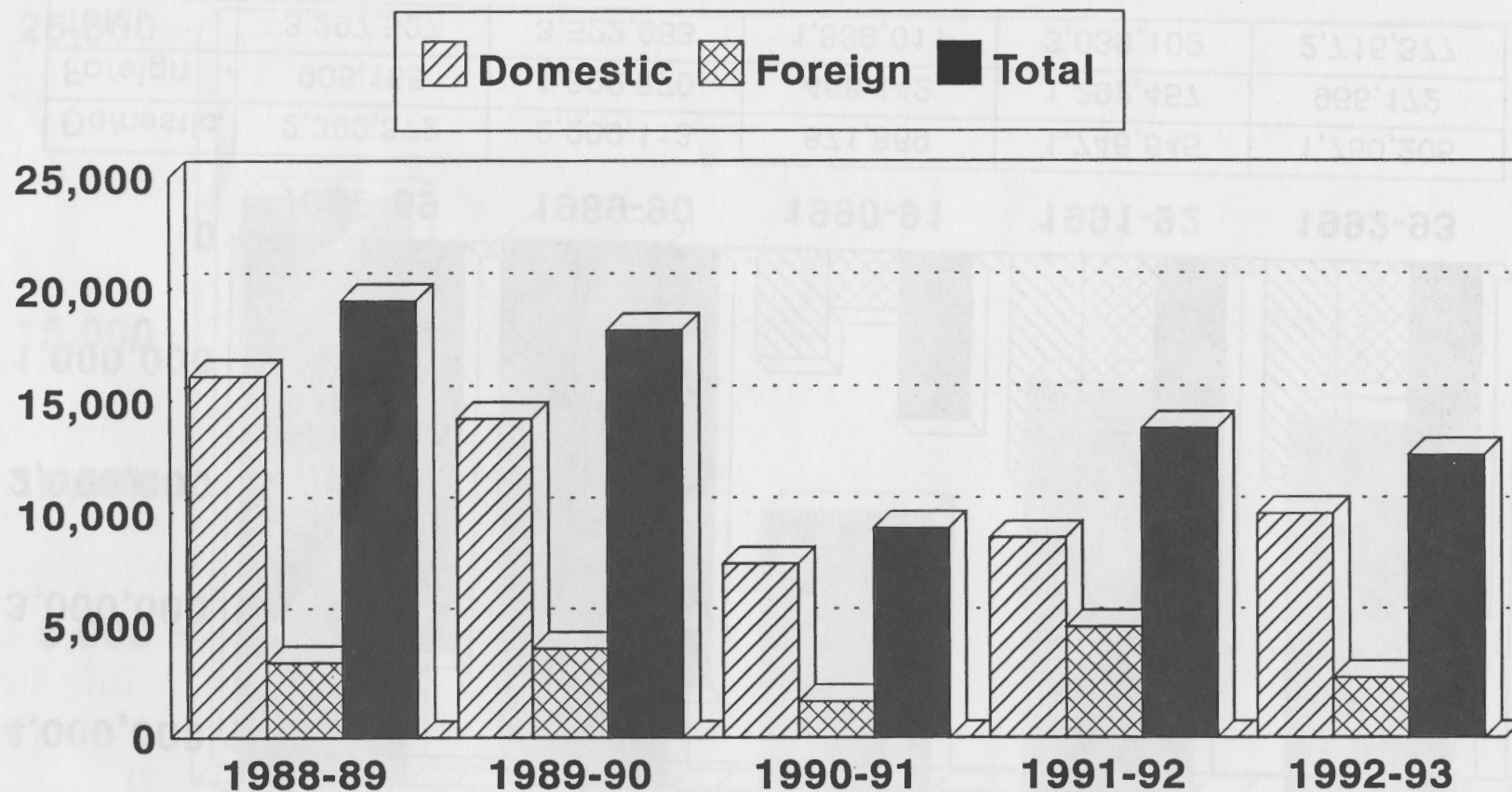


Domestic	2,392,372	2,200,113	871,869	1,746,645	1,750,205
Foreign	905,155	1,322,870	468,142	1,292,457	965,172
Total	3,297,527	3,522,983	1,339,011	3,039,102	2,715,377

Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board

Employment From Capital Investments By Fiscal Year



Domestic	16,182	14,275	7,756	8,924	10,009
Foreign	3,344	3,958	1,616	4,922	2,656
Total	19,526	18,233	9,372	13,846	12,665

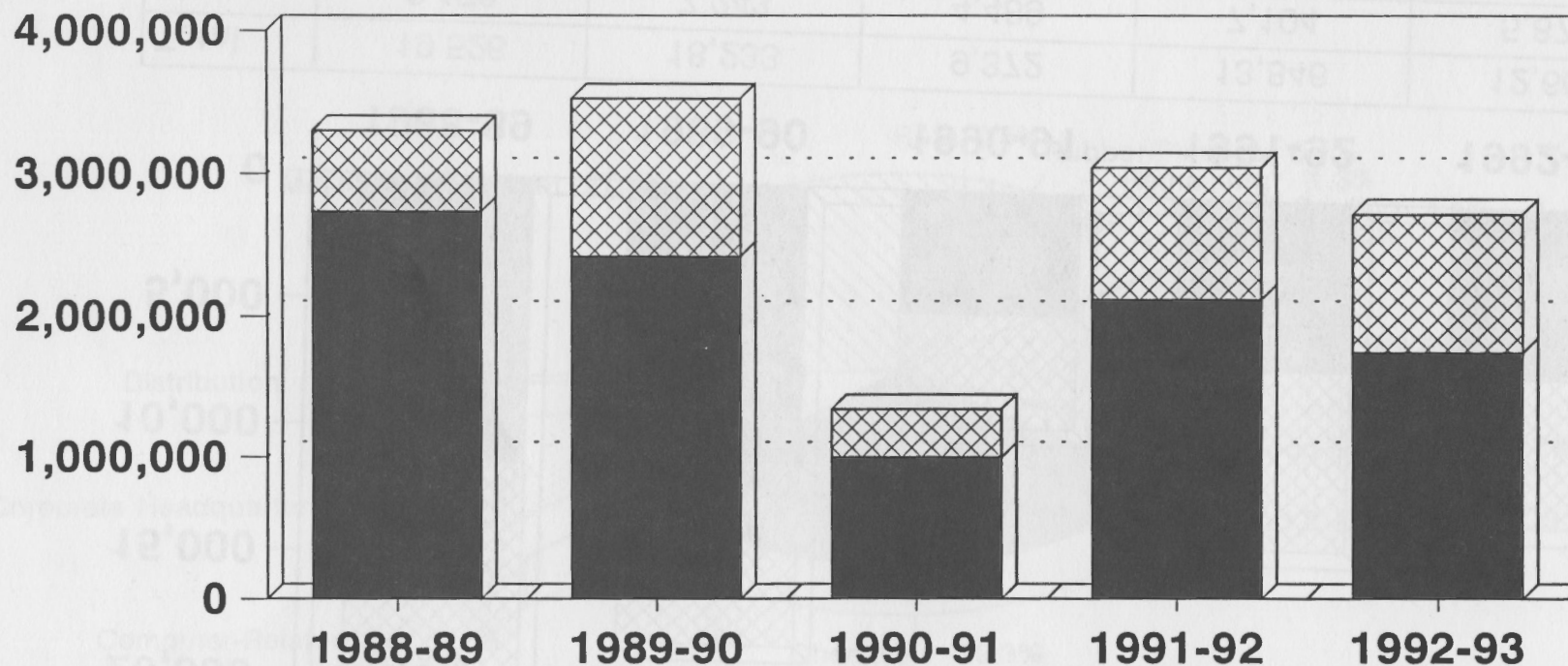
Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board.

Capital Investments By Fiscal Year

■ Existing ▨ New

Investments (\$000)



Total	3,297,527	3,522,983	1,339,011	3,039,102	2,715,377
New	561,620	1,099,035	341,405	919,496	973,605
Existing	2,735,907	2,423,948	997,606	2,119,606	1,741,772

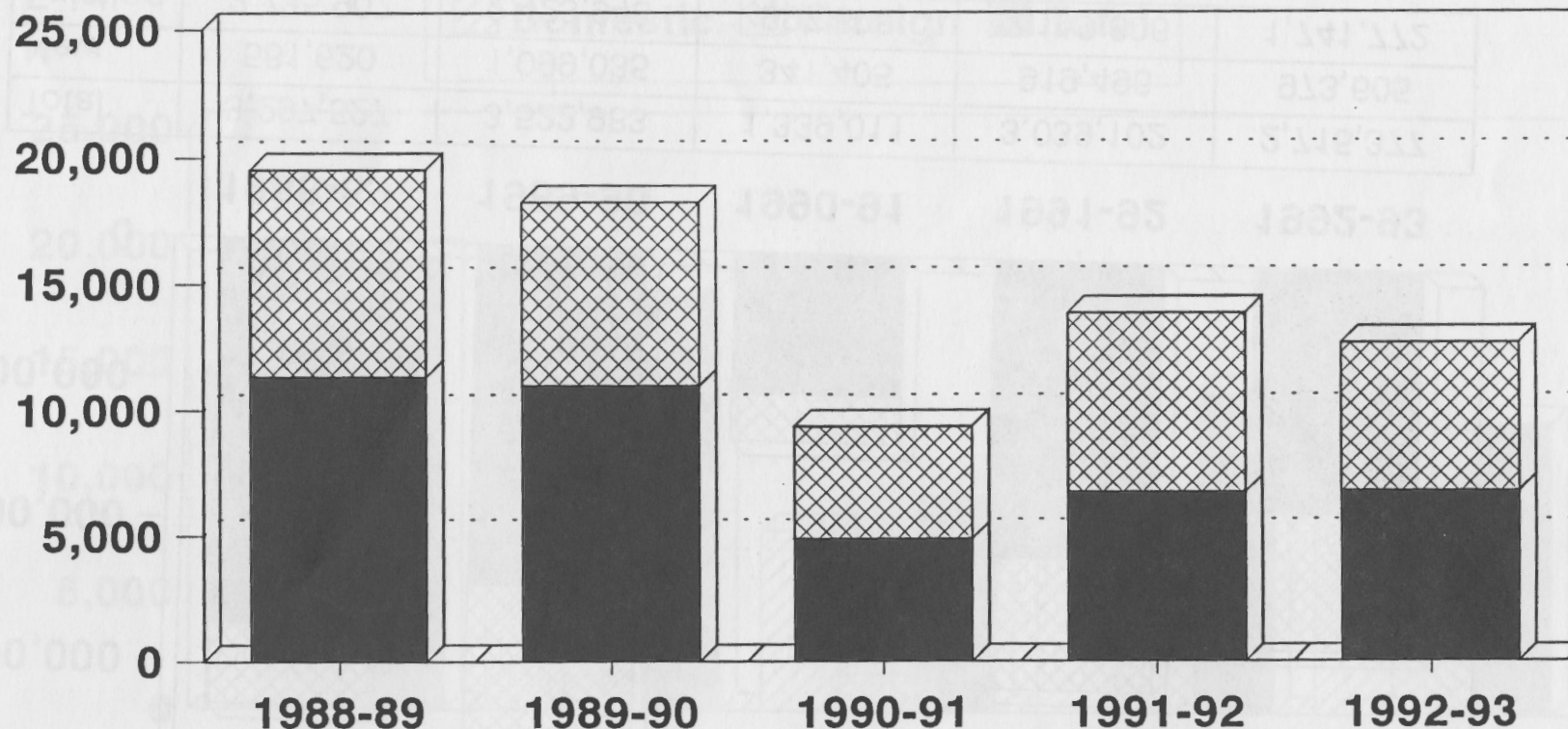
Existing represents the additional investment created by expansion at existing facilities.

Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board

Employment From Capital Investments By Fiscal Year

■ Existing ▨ New



Total	19,526	18,233	9,372	13,846	12,665
New	8,173	7,243	4,489	7,104	5,871
Existing	11,353	10,990	4,883	6,742	6,794

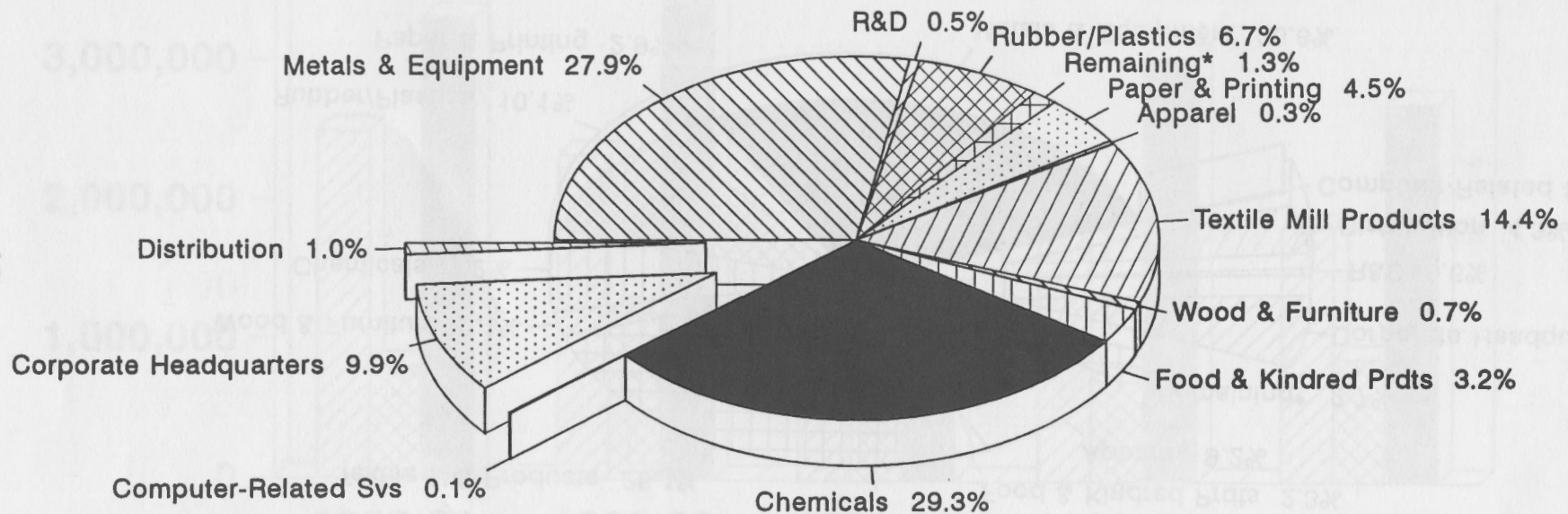
Existing represents the additional employment created by expansion at existing facilities.

Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board.

FY 1992-1993 % OF CAPITAL INVESTMENT BY INDUSTRY

19

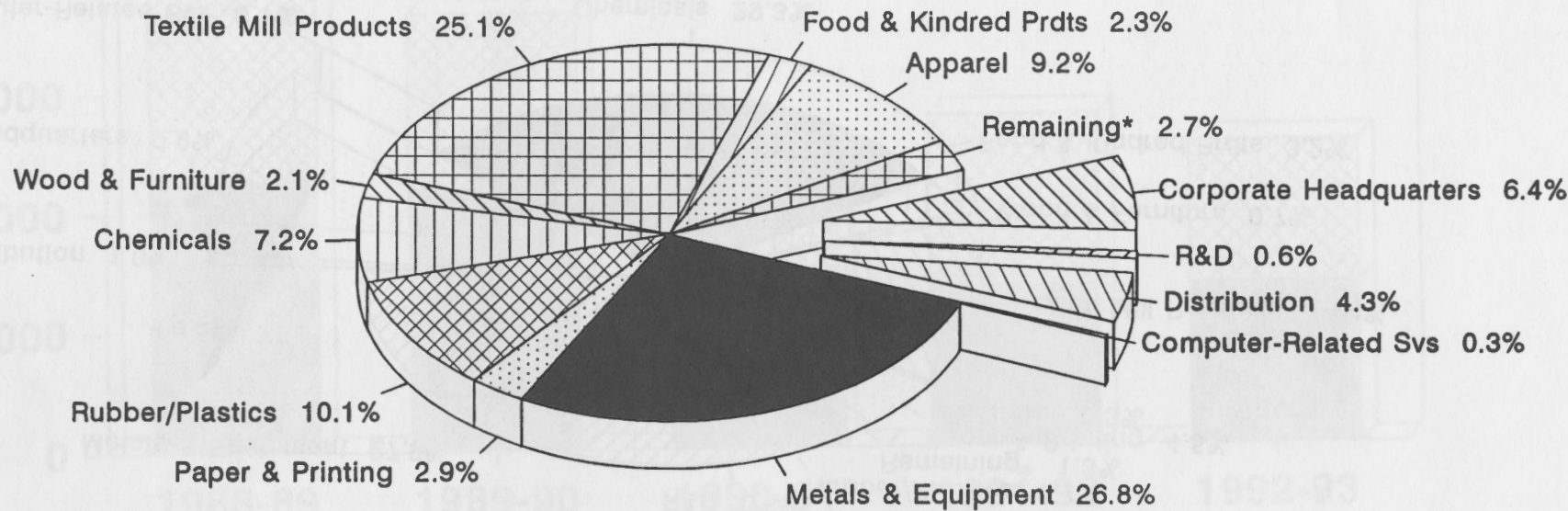


Investments

*Represents Petroleum; Leather; Stone, Clay, Glass, and Concrete; Miscellaneous Mfg.; and Tobacco

SOURCE: Division of Research and Communications, S.C. State Development Board

FY 1992-1993 % OF EMPLOYMENT FROM CAPITAL INVESTMENT BY INDUSTRY



Employment

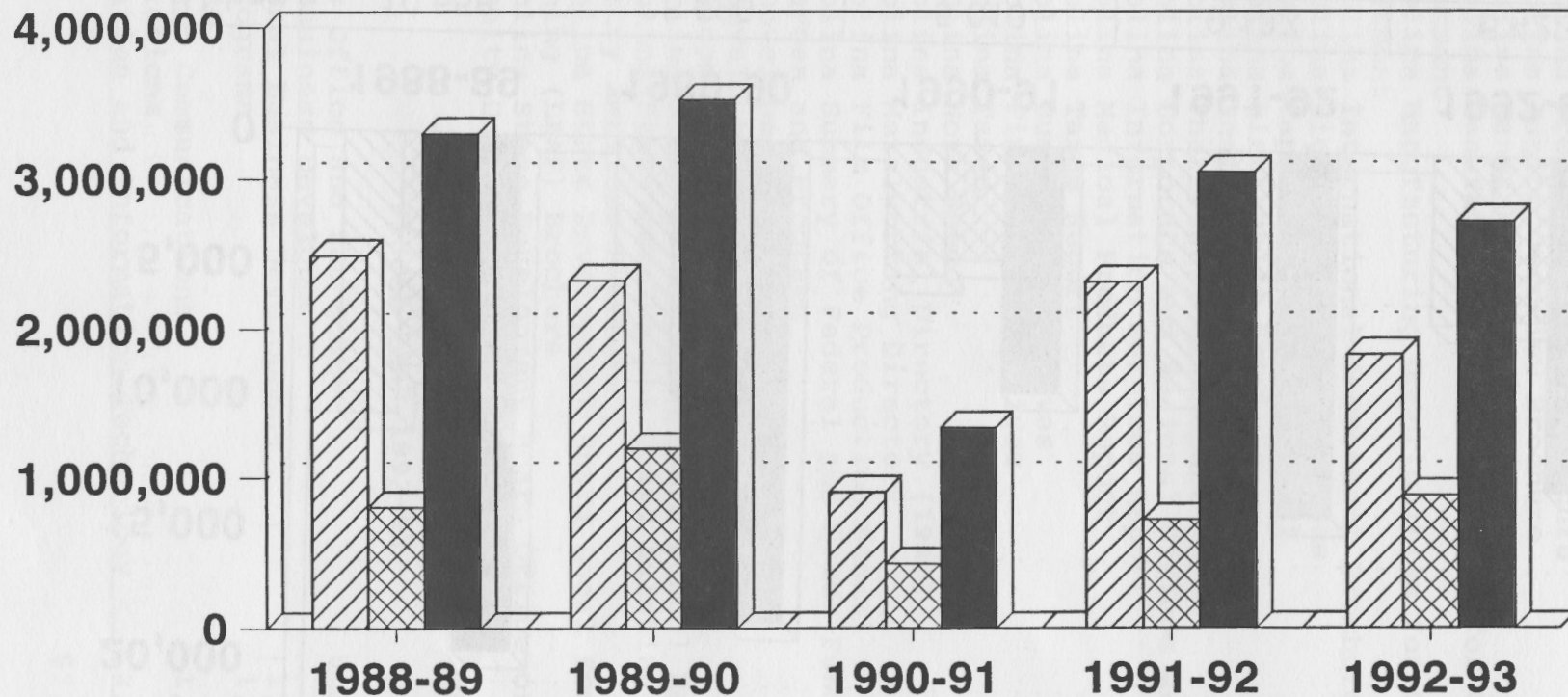
*Represents Petroleum; Leather; Stone, Clay, Glass, and Concrete; Miscellaneous Mfg; and Tobacco

SOURCE: Division of Research and Communications, S.C. State Development Board

Capital Investments By Fiscal Year

Urban Rural Total

Investments (\$000)



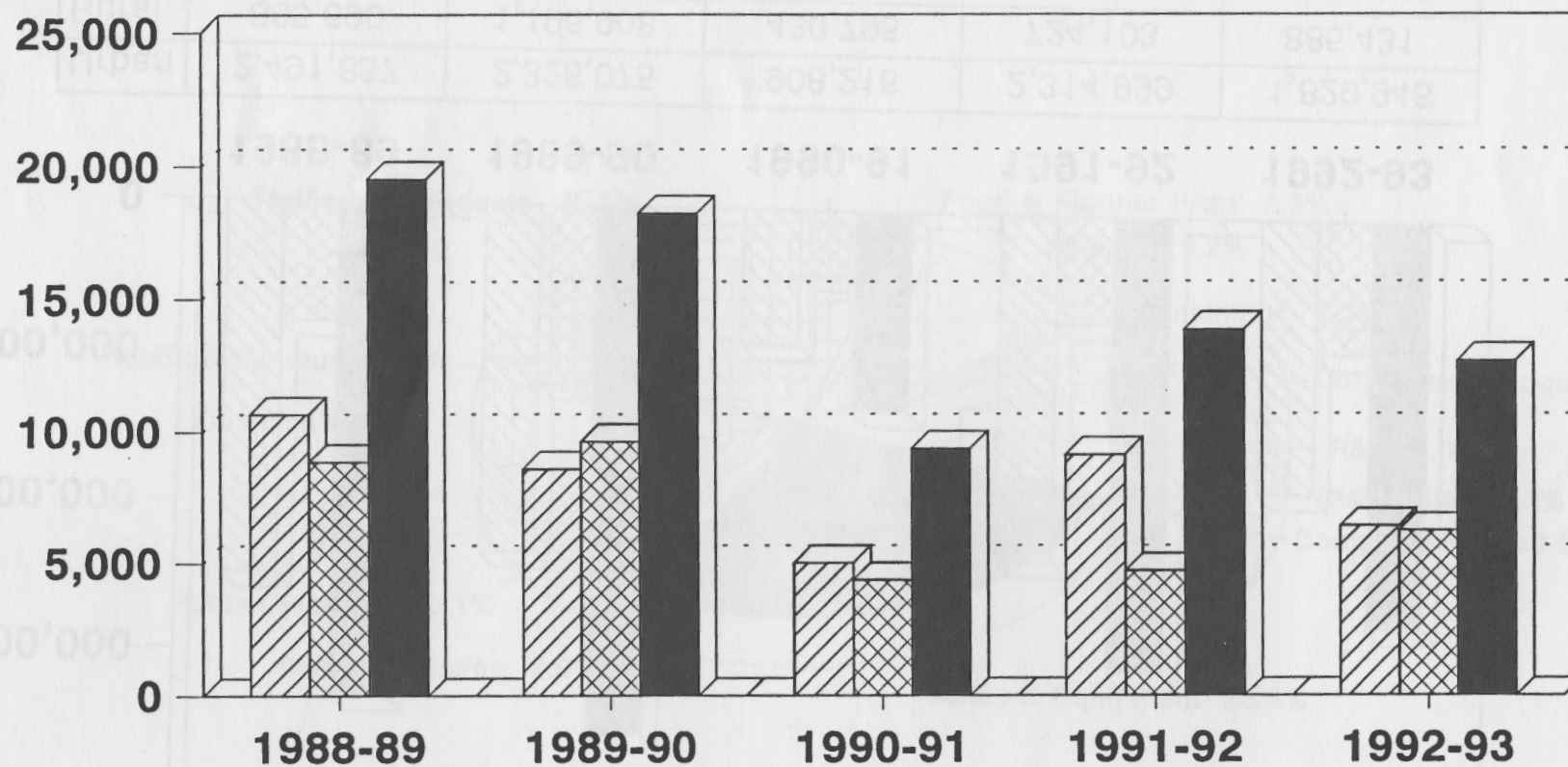
Urban	2,491,837	2,326,075	908,216	2,314,999	1,829,946
Rural	805,690	1,196,908	430,795	724,103	885,431
Total	3,297,527	3,522,983	1,339,011	3,039,102	2,715,377

Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board.

Employment From Capital Investments By Fiscal Year

Urban Rural Total



Urban	10,658	8,598	5,010	9,137	6,422
Rural	8,868	9,635	4,362	4,709	6,243
Total	19,526	18,233	9,372	13,846	12,665

Includes Manufacturing, Distribution, Corporate Headquarters, R&D, and Computer-Related Services.

SOURCE: Division of Research and Communications, S.C. State Development Board.

**PUBLICATIONS OF THE SOUTH CAROLINA
STATE DEVELOPMENT BOARD
FISCAL YEAR 1992-93**

South Carolina Premier Overview Brochure
 South Carolina Junior Overview Brochure
 South Carolina Manufacturing Opportunity
 South Carolina Manufacturing Opportunities for Canadian
 Investment
 South Carolina Manufacturing Opportunities for German
 Investment
 South Carolina International Investment Brochure
 South Carolina High Performance Plastics
 South Carolina Capital Equipment Report
 South Carolina Electronics Brochure
 South Carolina Instrumentation Report
 South Carolina Pharmaceuticals Report
 South Carolina Corporate and Regional Offices Report
 South Carolina Information Services Report
 South Carolina Medical Products Report
 South Carolina Taxes Report
 South Carolina Business Incentives
 South Carolina Financial Incentives
 South Carolina Taxes
 South Carolina Work Force
 South Carolina Industrial Directory (1993)
 South Carolina Metalworking Directory
 South Carolina Film Office Production Manual
 South Carolina Summary of Federal and State Funding
 Resources and Programs
 Economic Developments Magazine
 Business Developments Newsletter
 Rural Developments Newsletter
 South Carolina State Development Board Annual Report
 South Carolina State Development Board Existing Business and
 Industry Services Brochure
 South Carolina State Development Board Local Economic Action
 Planning (LEAP) Brochure
 South Carolina State Development Board Office of Rural and
 Community Development Brochure

**EXPENDITURES
FISCAL YEAR 1992-93**

Director's Office and the Board	\$ 219,944
National Business Development	788,150
International Business Development	1,567,856
Special Programs	1,164,268
Film Office	266,154
Research and Communications	1,065,192
Public Relations	285,247
<u>Administration and Information Technology</u>	<u>2,577,546</u>
 Total	 \$7,934,357

Total Number of Documents Printed	255
Cost Per Unit	\$ 1.24
Printing Cost - S.C. State Budget & Control Board (up to 255 copies)	\$ 317.18
Printing Cost - Individual Agency (requesting over 255 copies and/or halftones)	\$ -
Total Printing Cost	\$ 317.18